



July 10, 2024

Dear Grossmont Healthcare District Board Members:

Did you know that cardiovascular disease is the No. 1 killer of all Americans? In fact, someone dies from CVD every 39 seconds! Heart disease also kills more women than all forms of cancer combined. And congenital cardiovascular defects are the most common cause of infant death from birth defects.

For the past 26 years, Sharp Grossmont Hospital has committed to partner with the American Heart Association (AHA) to fight America's number one and three killers—cardiovascular disease and stroke. At Sharp Grossmont Hospital, we witness first-hand the devastation of these diseases in our community and are working with the AHA in their mission to reduce death, disability and the risk of coronary heart disease and stroke. As you well know, cardiovascular disease is one of the top Community Health Needs identified in San Diego's East Region!

The San Diego Heart and Stroke Walk draws more than 10,000 walkers from corporate, civic and health care industries and Sharp is one of the largest walk teams in the United States. Last year, Sharp Grossmont raised more than \$43,000 through walker efforts and gifts and more than 900 Sharp employees participated in the event itself.

This year the American Heart Association Celebrates 100 years of savings lives. This legacy would not be possible without the special relationships between Sharp Grossmont Hospital and Grossmont Healthcare District. As the American Heart Association looks to the next 100 years, they are committed to advancing health and hope for everyone, everywhere. To continue that legacy, Grossmont's goal is to raise \$45,000 and once again, we welcome the Grossmont Healthcare District as part of our Sharp Grossmont Team and offer you the opportunity to promote the district and support the American Heart Association. **We value your generous support and request a \$10,000 contribution which includes:**

- Grossmont Healthcare District's Logo on every Sharp Team T-shirt
- Complimentary San Diego Heart and Stroke Walk Registration for all Board Members
Event Date: Saturday, September 21, 2024
Event Location: Balboa Park
- Complimentary Event T-shirts for all Board Members

We are incredibly grateful for the Grossmont District's time and consideration.

In Service,

Peter Hogan, MBA, RCIS
Sharp Grossmont Hospital
Director, Cardiac and Vascular Services

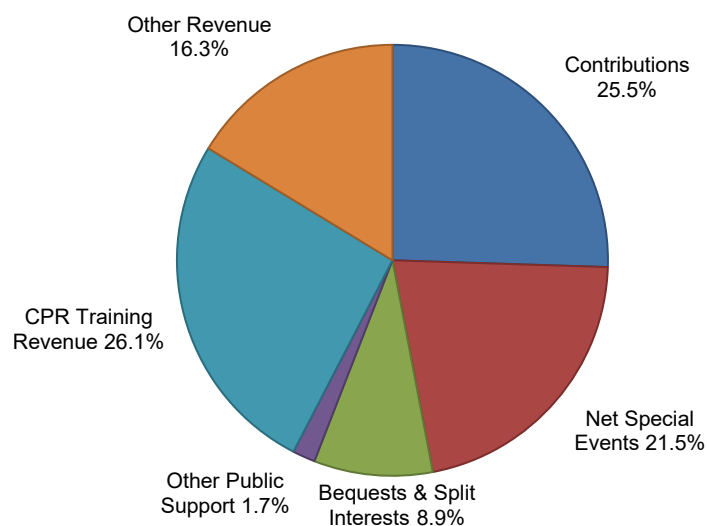
Christy Thompson
Sharp Grossmont Hospital
Quality Data Analyst, Cardiac and Vascular Services

American Heart Association, Inc. Financial Highlights

Fiscal Year July 1, 2022 through June 30, 2023

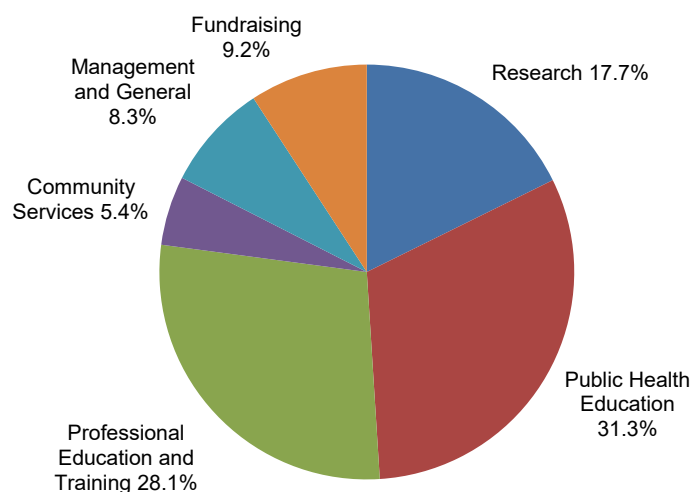
Public Support and Other Revenue (in thousands)

Contributions	\$	309,292
Net Special Events		260,158
Bequests & Split Interests		107,374
Other Public Support		20,726
CPR Training Revenue		315,640
Other Revenue		198,298
Total Income	\$	1,211,488



Expenses (in thousands)

Research	\$	189,532
Public Health Education		335,709
Professional Education and Training		300,827
Community Services		57,747
Management and General		88,864
Fundraising		98,483
Total Expenses	\$	1,071,162



Statement of Financial Position as of June 30, 2023 (in thousands)

Assets

Cash, Cash Equivalents & Investments	\$	1,154,468
Receivables		344,593
Beneficial Interest in Perpetual Trusts		158,277
Split-Interest Agreements		66,787
Operating Right-of-Use Assets		25,081
Property and Equipment, Net		80,727
Other Assets		24,013
Total Assets	\$	1,853,946

Liabilities

Research Awards Payable	\$	347,922
Accts Payable & Accrued Expenses		109,236
Operating Lease Liabilities		27,379
Other Liabilities		121,564
Total Liabilities		606,101

Net Assets

Without donor restrictions		551,905
With donor restrictions		695,940
Total Net Assets		1,247,845
Total Liabilities and Net Assets	\$	1,853,946