Sharp Grossmont Hospital

Grossmont Healthcare District



Agenda

- FY20 Behavioral Health Review
- FY21 Hospital for Women & Newborns Outlook

FY20 - Behavioral Health Review

Sharp Grossmont Behavioral Health Services

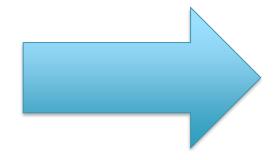
(Prior to IGT funding)

$$FY19 = (\$11,745,143)$$

Updates to Behavioral Health Services

Prior

Holding patients in the emergency department or admitting to our acute hospital



Current

Treating and dispositioning patients from the emergency department

Updates to Behavioral Health Services







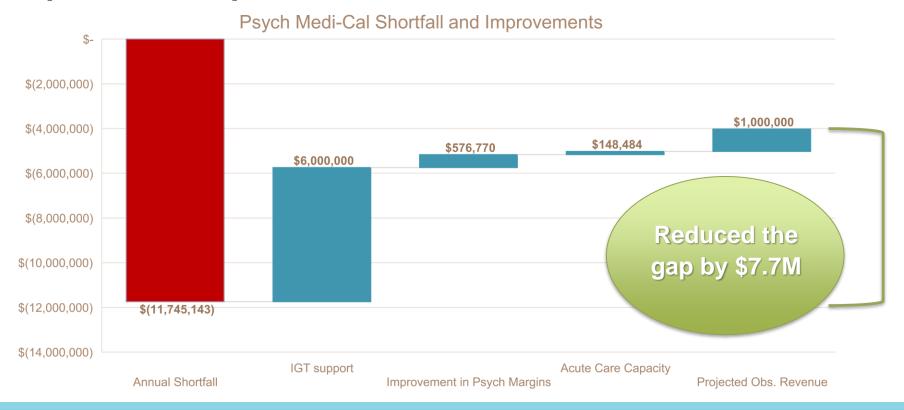
Updates to Behavioral Health Services







Impact to Sharp Grossmont Behavioral Health Services



Making an Impact for our East County Community





FY21 Hospital for Women & Newborns Outlook

Intergovernmental Transfer (IGT) Request

- Prevalent need for Women's Health services in East County
- Need to serve vulnerable population
- Requesting IGT amount for Fiscal Year 2021
 - \$6 million (\$3 million Grossmont Healthcare District (GHD) funds + \$3 million
 IGT match = \$6 million total)

Women's Hospital Outcomes

Sharp Grossmont Hospital remains the Women's Health market share leader in East County.

Patient Experience Results for Rate the Hospital and Recommend the Hospital



Women's Hospital Outcomes

Measurement	SGH Result FY20 Benchmark	
Nulliparous Cesarean Section Rate	20.6%	23.9%
Unexpected Newborn Complications	3.2%	5%
3 rd and 4 th Degree Laceration Rate	0.9%	1.2%
Episiotomy Rate	3.8%	4.3%

For all measures: lower is better

Women's Hospital Outcomes





Observation Unit

- Created capacity in Women's Hospital by moving prenatal care to offsite location
- Created 16-bed observation unit

Robotic Surgical Program

 Brought Si robot to Women's Hospital to expand female surgical services



Labor, Delivery, Recovery, Postpartum (LDRP) Model

- Operationalized model to improve efficiency and capacity for other services
- Created hospital capacity to serve acute care patients

National Women's Health Outlook

- **Millennials**
- Marriage
- **Parenting** interest



Instead of continuing to decline,

Birthrates are **Projected to Stabilize**

Local Women's Health Outlook:

East County

- Population Growth from 2019-2024:
 - San Diego County's population is projected to grow 3.5%
 - The Grossmont Healthcare District is projected to grow 3.9%

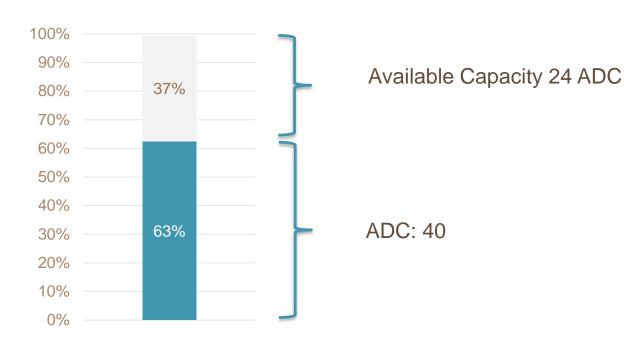
Building Capacity to Serve



Observation Unit



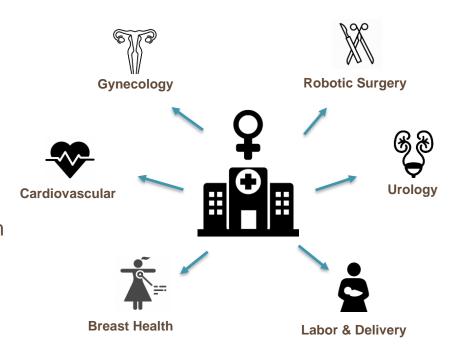
Labor, Delivery, Recovery, Postpartum (LDRP) Model



Innovative Program Plans

To be accomplished:

- Enhancing surgical services offering
 - Advanced cardiac care services
 - Breast surgical program
 - Expansion of DaVinci robotic program



San Diego's First Women's Acute Care Hospital





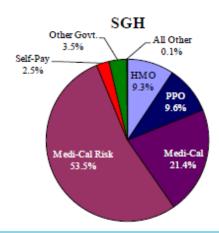
Undercompensated Population

Percent of Normal Newborns Covered under Medi-Cal in 2018:

California: 34.3%

San Diego County: 34.4%

Sharp Grossmont Hospital: 74.9%



Women's Non-OB had the largest increase in proportion of Medi-Cal discharges (+24.3 percentage points) across all SGH service lines (FY 17-19).

Undercompensated Population Impact

Women's Services Medi-Cal Shortfall					
Service Line	FY19	FY20	Change	% Change	
Women's OB	(6,797,461)	(6,955,894)	(158,433)	2%	
Neonatology	(2,289,623)	(3,015,337)	(725,714)	32%	
Women's Non-OB	(108,008)	21,056	129,064		
Normal Newborns	808,950	787,264	(21,686)	-3%	
Grand Total	(8,386,142)	(9,162,911)	(776,769)	9%	

Undercompensated Population Impact

- FY 2019 SGH's Medi-Cal Program shortfall: \$(33.9 million)
 - \$7.7 million Reduction in Behavioral Health Services shortfall
 - \$6 million IGT + \$1.7 million operational change
- FY 2020 SGH's Medi-Cal Program Shortfall: \$(32.9 million)
 - Women's Hospital Medi-Cal Program shortfall: \$(9.1 million)

In Summary

- Sharp Grossmont Hospital currently provides high quality services and outstanding outcomes to the women of our East County community.
- The Grossmont Healthcare District population has a growing demand for women's health services.
- Sharp Grossmont Hospital is developing ways to adapt to the changing needs of our community, specifically in women's services.
- The infusion of 6 million dollars directly into the women's health services allows Sharp Grossmont Hospital to continue to serve high quality care in customary women's health services and allows Sharp Grossmont Hospital to progress with adapting and innovating the changing women's health landscape.